




Property Comparison Checklist

| Description |  | Property 2 | Property 3 |
|---|---|------------|------------|
| | | | |
| Bedrooms and Bathrooms | | | |
| Bedrooms (king, queen and two king singles (can also be made up as second king) | 3 | | |
| Maximum sleeping capacity (excluding infants in cots) | 6 | | |
| Quality beds, pillows and linen | Yes | | |
| Air-conditioning, ceiling fans, louvres and insect screens in every bedroom | Yes | | |
| Remote control TV in every bedroom (2 with Aустar) | Yes | | |
| Fully carpeted bedrooms | Yes | | |
| Walk-in wardrobe off every bedroom | Yes | | |
| Balcony off every bedroom | Yes | | |
| Separate en-suite bathroom off every bedroom | Yes | | |
| Quality bath towels, beach towels and personal amenities | Yes | | |
| Toilet, shower, vanity basin and cabinet, mirror and hair dryer in every bathroom | Yes | | |
| Spa bath in one bathroom | Yes | | |
| Lounge / Entertaining | | | |
| Comfortable quality lounge suite (not the usual cane variety) | Yes | | |
| 108cm (42") Plasma TV | Yes | | |
| Aустar Satellite TV | Yes | | |
| DVD with large selection of DVDs suitable for all ages | Yes | | |
| VCR with supply of blank tapes to record favourite programs | Yes | | |
| CD with large selection of CDs covering all genres | Yes | | |
| AM / FM Radio | Yes | | |
| Wireless (and wired) broadband internet access | Yes | | |
| Selection of games and books suitable for all ages | Yes | | |
| Airconditioning, ceiling fans, louvres and insect screens | Yes | | |
| Powder room & hand basin | Yes | | |


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| | | | |
| Gourmet Kitchen / BBQ | | | |
| Gas hotplates with rangehood | Yes | | |
| Electric oven | Yes | | |
| Microwave oven | Yes | | |
| 4 burner BBQ / oven with wok burner (outdoors and undercover) | Yes | | |
| Large 2-door refrigerator | Yes | | |
| Dishwasher | Yes | | |
| Toaster & kettle | Yes | | |
| Cuppaccino machine (with quality coffee supplied) | Yes | | |
| Coffee plunger (with quality coffe supplied) | Yes | | |
| Blender (capable of mixing ice drinks) | Yes | | |
| Toasted sandwich maker | Yes | | |
| Juice extractor | Yes | | |
| Full selection of pots, pans and cooking utensils | Yes | | |
| Selection of ingredients, herbs and spices, cooking and cleaning supplies | Yes | | |
| Dining | | | |
| 6 seater indoor dining table with cushioned seating | Yes | | |
| 8 seater outdoor (undercover) dining table with cushioned seating | Yes | | |
| Quality crockery, cutlery and glassware | Yes | | |
| Place mats, napkins, candles, etc | Yes | | |
| Private Courtyard | | | |
| 6 person Hotspings spa | Yes | | |
| Fully enclosed / screened for total privacy | Yes | | |
| Tropical gardens | Yes | | |
| Ceiling fan and mood lighting | Yes | | |

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| | | | |
| Common Grounds (shared) | | | |
| Total size of grounds | over 2 acres | | |
| Total number of villas in property | 13 | | |
| 20 metre lap pool with pool fence | Yes | | |
| Tennis court (with racquets and balls supplied) | Yes | | |
| Golf putting green | Yes | | |
| BBQ pavilion | Yes | | |
| Plunge pool with pool fence | Yes | | |
| Extensive tropical gardens | Yes | | |
| Fully fenced and gated for security and privacy | Yes | | |
| Laundry, Garage and Other Supplies / Facilities | | | |
| Washer & Dryer | Yes | | |
| Washing tub / basin | Yes | | |
| Lockup / remote controlled garage (single car) | Yes | | |
| Additional secure, off-street parking for a second car | Yes | | |
| Sun lounges (2) | Yes | | |
| Tennis Racquets (4) and balls | Yes | | |
| Pool toys | Yes | | |
| Esky / cooler for picnics / drinks | Yes | | |
| Other Complimentary Services & Facilities | | | |
| Easy, no fuss inquiry / booking process | Yes | | |
| Transport and tour advice (including suggested itineraries and self-guided tours) | Yes | | |
| Early check in and / or late check out whenever possible | Yes | | |
| Luggage storage before and after stay | Yes | | |
| Meet and greet to show you around and settle you in | Yes | | |
| Bottle of wine (bubbles, red or white), tropical fruit and flowers on arrival | Yes | | |
| Linen change for stays over 7 days | Yes | | |
| Portable cot, high chair, baby bath and play pen on request | Yes | | |
| Power, gas, local phone calls | Yes | | |
| Security alarm with back-to base monitoring | Yes | | |

Property Comparison Checklist

| Description |  <i>"The Villa"</i> | Property 2 | Property 3 |
|---|---|------------|------------|
| Location Attributes | | | |
| Walking distance to Four Mile Beach | 500 Metres | | |
| Close to local shopping centres, restaurants, golf courses, tourist attractions | Yes | | |
| Easy access to village centre (via local shuttle buses, taxis, bicycles, walking paths) | Yes | | |
| Tour pickup / drop off and Cairns Airport transfers | Yes | | |
| Quiet, residential neighbourhood | Yes | | |
| Other Important Information | | | |
| Size of The Villa (internal) | 240 sqm | | |
| Size of private courtyard (enclosed external) | 80 sqm | | |
| Minimum number of nights | 5 | | |
| Comprehensive glowing references from previous guests | Yes | | |
| Child and baby friendly | Yes | | |
| Non-smoking environment (indoors) | Yes | | |
| Clear terms and conditions fully disclosed (including cancellation policy) | Yes | | |
| Governed by even-handed Rental Agreement | Yes | | |
| Pricing & Deals | | | |
| High season daily rate | A\$400 | | |
| Mid season discount (see rates table for dates) | 20% | | |
| Low season discount (see rates table for dates) | 40% | | |
| Long stay discount (more than 10 days) | 10-20% | | |
| Last minute discount (within 14 days of arrival if available) | 10% | | |
| Hot Deal (free pass to a selection of local attractions for every guest) | Yes | | |
| Money Back Guarantee | Yes | | |
| Best Deal Guarantee | Yes | | |